Subject: Sumitomo Bakelite Europe NV Offers High-Performance Alternatives for Evonik Dynacoll® and Dynapoll® Products

Dear Valued Partner,

Following Evonik Industries' recent announcement to discontinue its polyester business by 2027, we estimate that securing a reliable, high-quality raw material supply chain is now a top priority for your business.

As a long-standing supplier to the polyester industry, Sumitomo Bakelite Europe NV is fully prepared to support you through this market transition. We offer a comprehensive portfolio of technically equivalent, high-performance alternatives designed to seamlessly replace Evonik’s Dynacol® and Dynapol® polyester polyol product lines.

Why partner with Sumitomo Bakelite Europe NV during this transition?

- Tailored Technical Alternatives: Our specialized polymer and resin portfolios match the exact performance benchmarks required by your current formulations, ensuring optimal results in woodworking, textiles, packaging, and high-performance adhesives.
- Supply Chain Security: With an established, robust production and logistics infrastructure right here in Europe, we provide a secure, long-term supply chain that mitigates geopolitical risks and long-distance transport delays.
- Collaborative R&D Support: Our European technical and engineering teams are ready to collaborate directly with your R&D departments to facilitate qualification testing, optimize formulations, and ensure a seamless swap with zero downtime.

We recognize that changing raw material channels requires meticulous planning and rigorous technical validation. Sumitomo Bakelite Europe NV is committed to making this adjustment as smooth and efficient as possible for your team.
Our technical experts are available immediately to review your specific product requirements, provide samples for lab evaluation, and discuss custom scaling options.

Please reach out to your local Sumitomo Bakelite Europe representative or contact us directly at our European headquarters to initiate a technical consultation.

Sincerely,

Sumitomo Bakelite Europe NV